



L&T SPOT NEWS

Corporate Communications Department

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L&T is 'Best for Investor Relations': *Asiamoney*

L&T-ite voted 'Best Investor Relations Officer'

L&T's Investor Relations function has bagged a double honour. *Asiamoney*, the prestigious Hong Kong based financial magazine, recently conducted a poll on corporate governance in which L&T was voted the 'Best for Investor Relations' in India, and, our Mr. Pramod Kapoor, General Manager, Investor Relations, as the 'Best Investor Relations Officer'.

CORPORATE GOVERNANCE POLL	
BEST FOR INVESTOR RELATIONS	
Larsen & Toubro	11.76%
BEST INVESTOR RELATIONS OFFICER	
P. S. Kapoor	Larsen & Toubro

Asiamoney is widely read by analysts, equity fund managers and finance ministry officials across Asia. Respondents comprising CEOs, CFOs, research heads and other senior finance personnel from leading Asian corporates were asked to rank companies on a number of stringent criteria including: companies that were the most pro-active in enhancing their profile in the market; the best in communicating with shareholders and providing investor access to senior management; and, companies that have done the most to improve investor relations over the last year. Respondents were also asked who they considered the best Investor Relations Officer in the country. Across all these criteria, an overwhelming majority of respondents voted L&T as the best.

The poll results are an affirmation of L&T's deeply entrenched values, ethical practices and corporate governance practices.

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